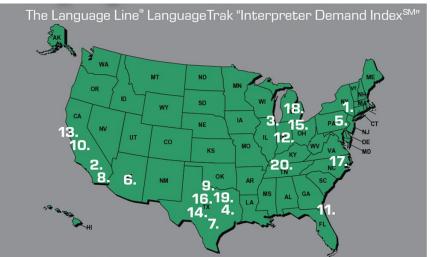
Handout on Freelancing as an OPI and Webcast Interpreter

American Translators Association
The Voice of Interpreters
and Translators

OPI Markets and Languages



Highest Growth Languages	S
YEARLY percent growth leaders, top 20 markets nationwide:	
1. New York City, NY - Vietnamese 62%	11. Jacksonville, FL - Mandarin42%
2. Los Angeles, CA - Japanese15%	12. Indianapolis, IN - Karen90%
3. Chicago, IL - Vietnamese36%	13. San Francisco, CA - Russian24%
4. Houston, TX - Cantonese99%	14. Austin, TX - Nepali77%
5. Philadelphia, PA - French83%	15. Columbus, OH - Japanese117%
6. Phoenix, AZ - Nepali93%	16. Fort Worth,TX - French30%
7. San Antonio, TX - Italian654%*	17. Charlotte, NC - Haitian Creole6%
8. San Diego, CA - Russian90%	18. Detroit, MI - Hmong104%
9. Dallas, TX - Karen63%	19. El Paso, TX - Burmese800%*
10. San Jose, CA - Mandarian and Farsi tied 18%	20. Memphis, TN - Nepali4,400%*



OPI Quality Checklist items

Professionalism => Customer Service

- Introduction to parties
- Language identification
- Customer service skills

Clarity/Control => Interpreting Protocol

- Attentive listening, identification of purpose of the call without interrupting inappropriately
- Good speed and keeping pace with the customers
- Transparency when interjecting
- Clear and proper enunciation and pronunciation in both languages
- Quiet, uninterrupted environment

Accuracy => Language Skills

- Correct and accurate interpreting
- First-person interpretation
- Effective and accurate retrieval of information (billing, account numbers, etc.)
- Understanding of industry-specific terminology

Neutrality => Ethics

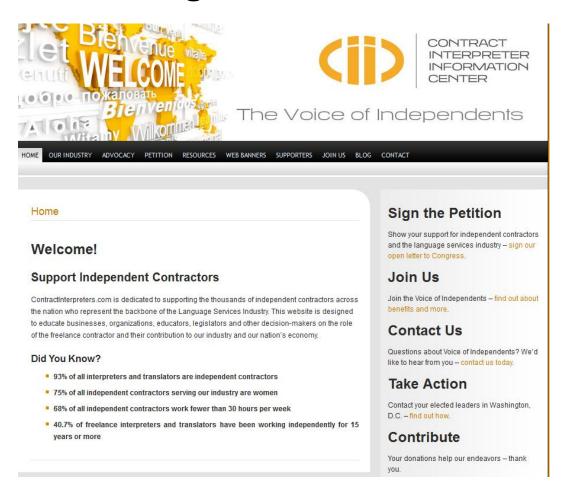
- Neutrality/impartiality during calls
- · Echoes speakers tone of voice

Close =>

- Offering additional help to both parties
- Leave-taking to both parties



Networking as an OPI

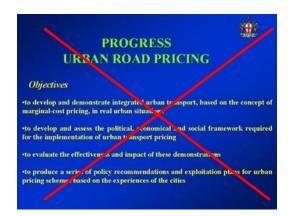






Tips for Webcast Speakers from the European Commission's (SCIC – Service Commun Interprétation-Conférences)

- Use common fonts such as Arial, Helvetica, Times, etc. and be sure that all images are embedded in the file
- Font size should be readable at 1024 x 768 resolution
- Do not use any animation effect or sound
- Use different slides to have objects appearing progressively
- Speaker should look at the audience and not walk around: excessive movement dramatically decreases the quality of the image







Bibliography

AIIC's Draft checklist for interpretation over the internet

<u>Barbara Moser-Mercer's Study: Remote interpreting: Assessment of human factors and performance</u> parameters

Cyracom's Resources Parge

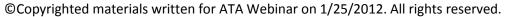
European Commission's Guidelines for Speakers in a Webcast Event

Language Line Resources Page

LSA's Telephone Interpreting Page

Nathalie Kelly's Telephone Interpreting: A Comprehensive Guide to the Profession

United Nations Webcast Page







Freelancing as a Remote and Distant Interpreter Cris Silva

American Translators Association
The Voice of Interpreters
and Translators

About Cris Silva

- M.A. in Translation from Kent State University
- ATA-Certified
- Professionally Qualified Interpreter for the State of Colorado
- 2011 Graduate of the Agnese Haury Institute at the National Center for Interpretation (University of Arizona)
- PTBR < > English simultaneous, consecutive, OPI, webcast interpreter



Linked in .com/in/ALLinPortuguese

Terminology

- REMOTE
- DISTANT
- OPI
- TELECONFERENCE
- WEBCAST
- VRI
- CRI



Brief history of OPI...

1997





1998







1990s





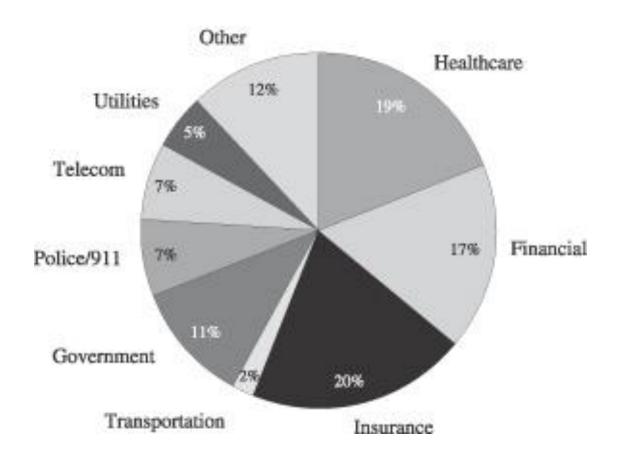
2005



USD\$200 million

Sample industries

(As % of 2003 Revenues)



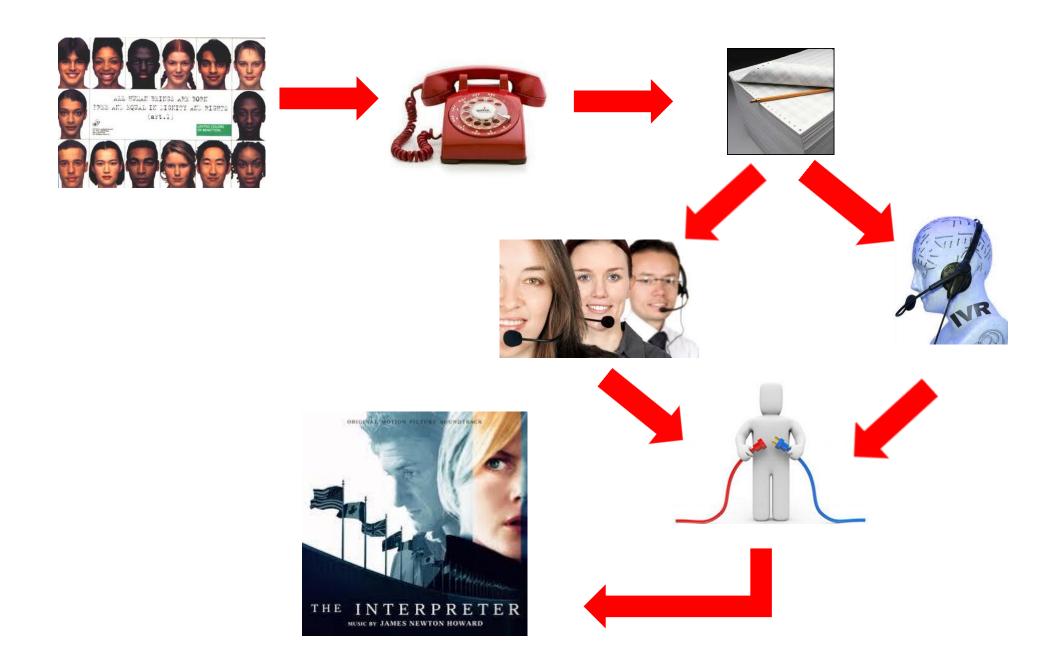
OPI: Individual performance in consecutive interpretation



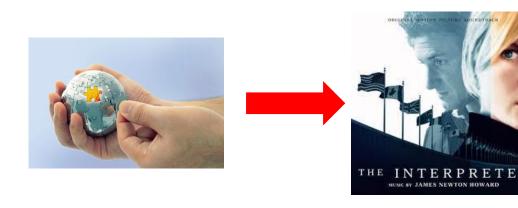


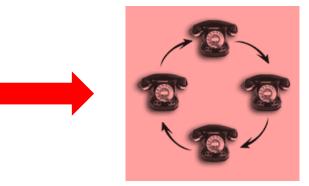


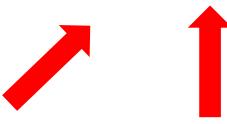
How OPI works - Scenario I



How OPI works - Scenario II











How OPI works - Scenario III



Best interpreter profiles

Bilingual, bicultural, AND can easily understand a variety of accents and dialects

Flexible

schedule

Trained interpreter, with terminology

training and solid consecutive note-

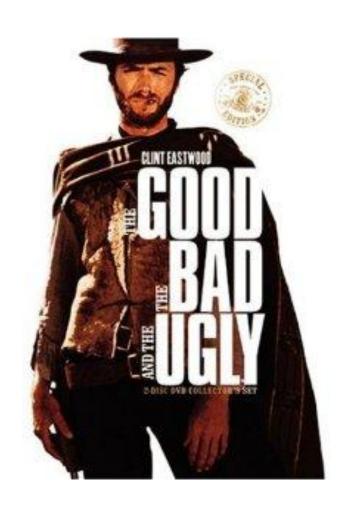
taking skills

Cultural sensitivity

Quick wits, sharp analytical skills, sense of humor

The Good...

- Calls go as expected
- Both parties are happy
- Interpreter is not tired



...the Bad...

- Parties don't understand how to use interpreters
- Parties rant, ask for interpreter's advice/ therapy
- Parties ask for unnecessary clarifications
- Interpreter asks for too many clarifications, frustrating client



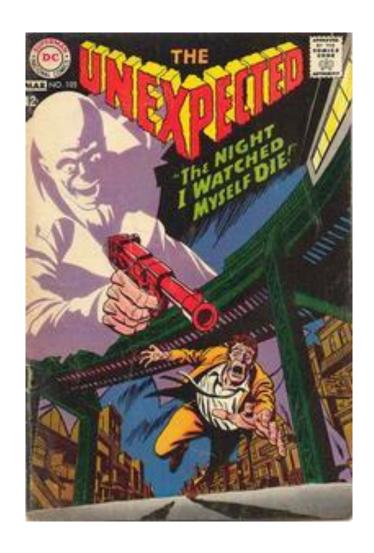
...The Ugly

- Rude callers
- Call becomes customer service
- Calls may last VERY long (3-5 hours ☺)



The Unexpected!!!

 Relay with video interpretation for the deaf and hard of hearing.



Setting up for success: Equipment and Technology

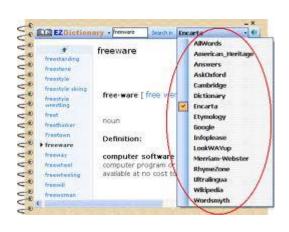


















Setting up for success: Environment and Mindset











OPI Interpreter Quality Checklist items

- Accuracy => Language Skills
- Clarity/Control => Interpreting Protocol
- Neutrality => Ethics
- Professionalism => Customer Service
- Close => Leave-taking



Improvement for OPI Interpreters

- Consecutive Technique
- Environment & Environmental Conditions
- Customer Service

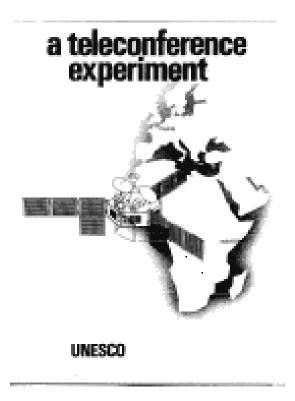


Any questions on OPI?



Brief history of webcast interpreting

1976:



1999:



Sample webcast industries and projects

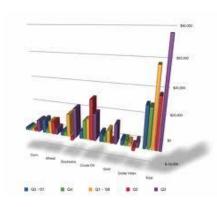






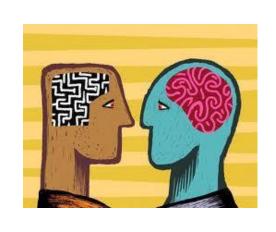








Webcast Interpreting: Team performance in simultaneous interpretation









Parties and Elements in a Webcast













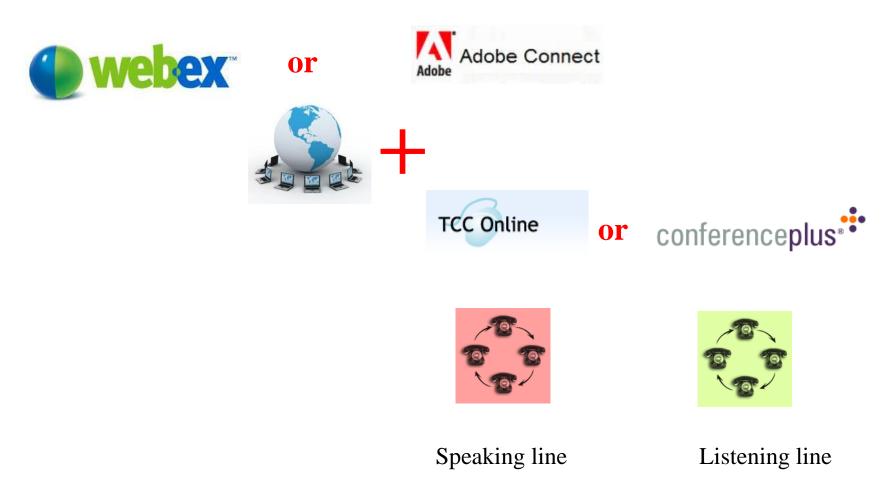






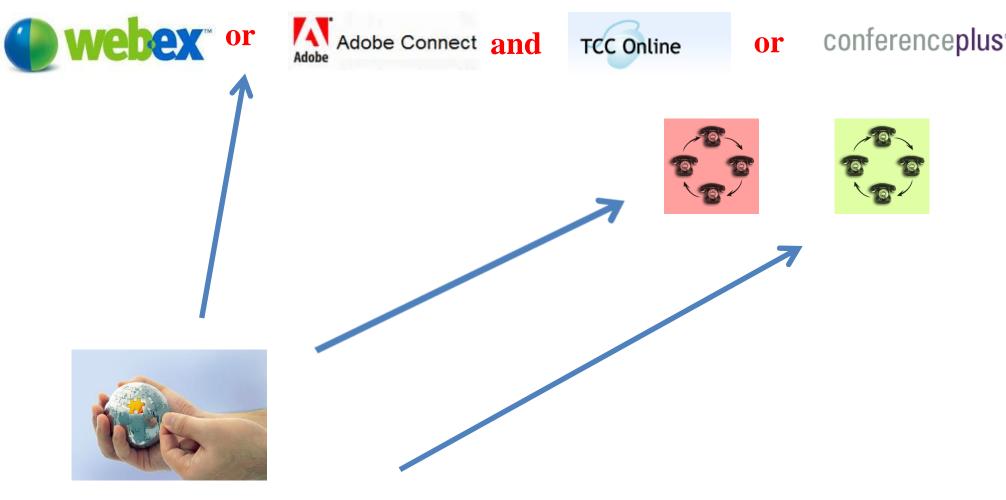


Client's web conference + phone conference in each language





Client starts an audio web conference AND a phone conference

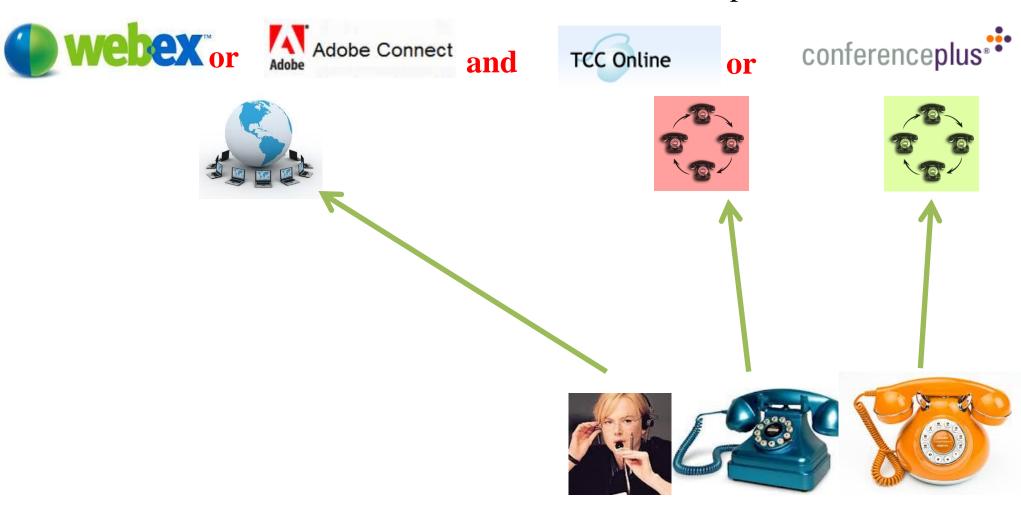


Translation agency

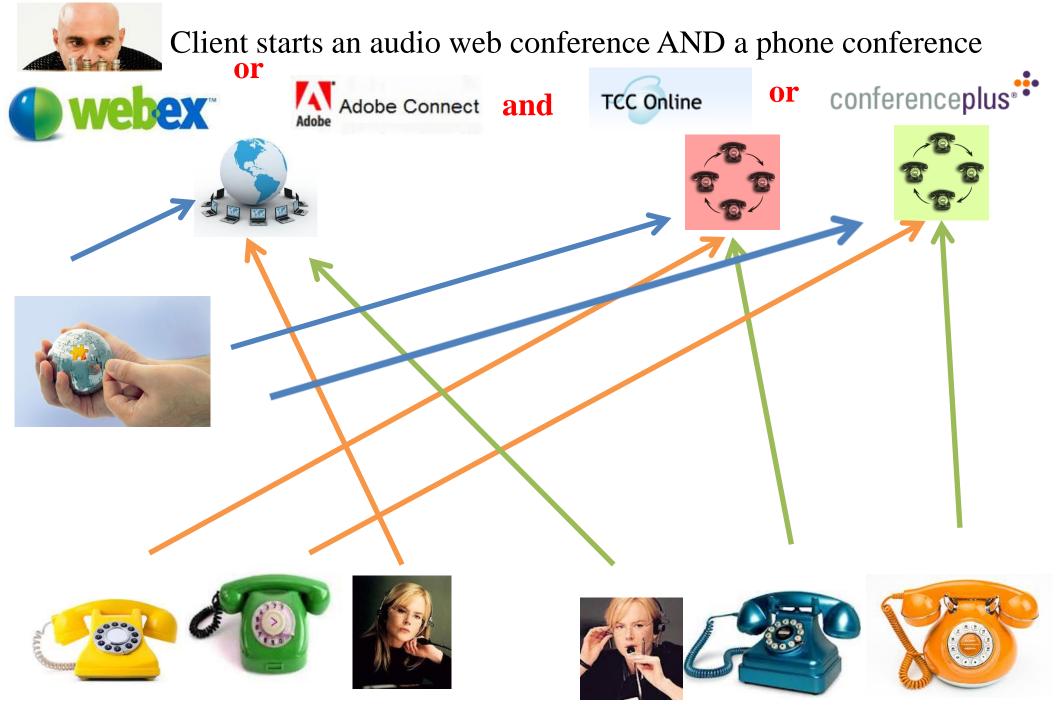
Client starts an audio web conference AND a phone conference TCC Online conferenceplus Adobe Connect and webex or

Interpreter 1
has 2 landlines
(speaking/ listening) and logs into web
conference and dials into phone conference

Client starts an audio web conference AND a phone conference



Interpreter 2
has 2 landlines
(speaking/ listening) and logs into web
conference and dials into phone conference



Sample Geography of a webcast – Scenario I



New York, NY





Schaumburg, IL



San Diego, CA

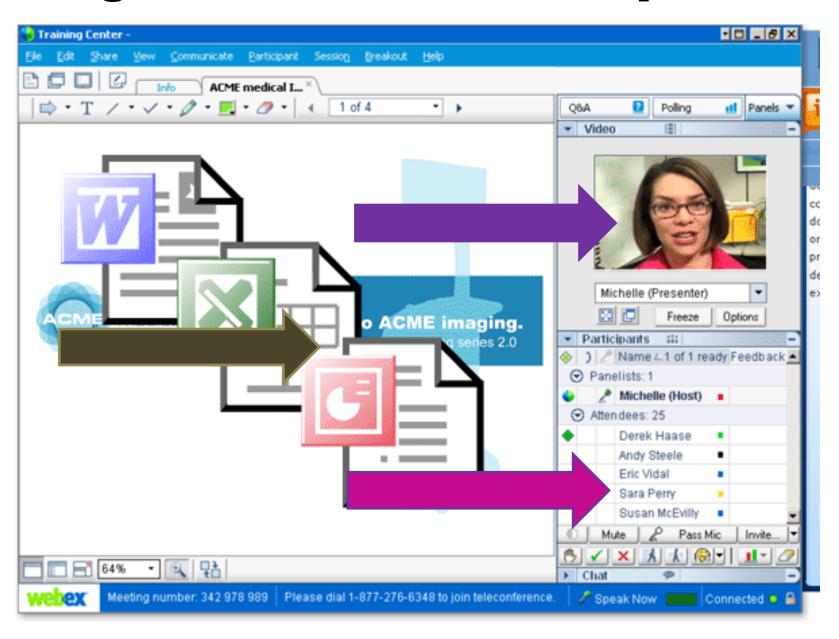


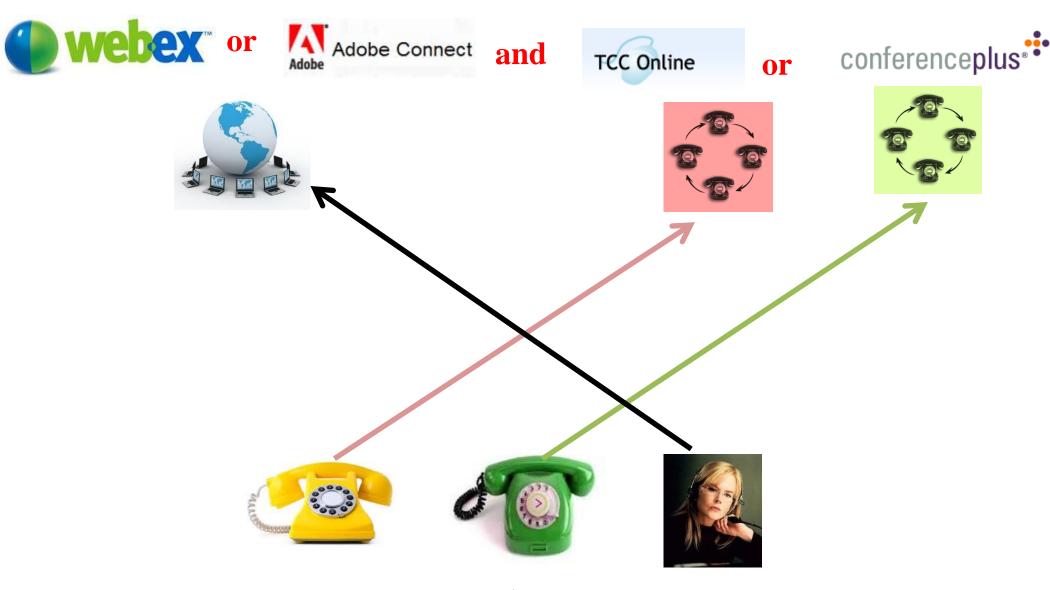
Boulder, CO



Houston, TX

Scenario I – Troubleshooting and turntaking in simultaneous interpretation





1 interpreter and has 2 landlines (speaking/listening)

Best interpreter profiles

Understanding hard-to understand sounds, can operate from a low context

Keen on using new technologies

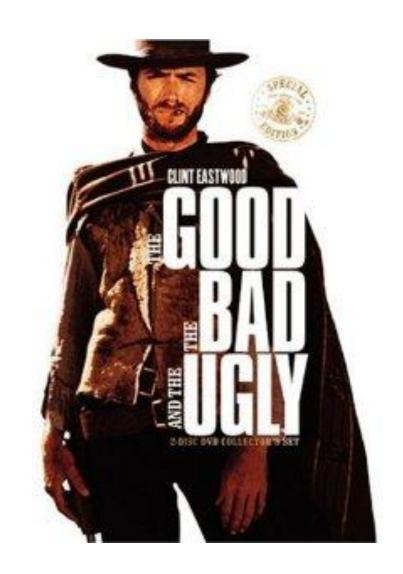
Flexible schedule, adapting to different time zones

Trained simultaneous interpreter, with terminology training and solid coping skills

Ability to coordinate 2 phone lines + computer headset

The Good...

- Sound is audible (computer AND listening line)
- Callers AND clients are happy
- Interpreter keeps up with pace, emotion, etc.



...the Bad...

- Video stream freezes, leaving only listening line sound.
- Background noise



...the Ugly

- Phone connection
- Internet connection
- Disconnects
- Volume
- Re-record
- Speakers improvise
- Speakers move too much in the camera, for the webcast portion



Setting up for success: Equipment and Technology













Setting up for success: Environment and Mindset







Improvement for Webcast Interpreters

- Simultaneous Technique
- Environment & Equipment
- Relationship with Boothmate



The Pulse of the Webcast Interpretation Industry



Survey results

- Survey Monkey questionnaire
- September 2011
- 1 week on the following lists:
 - e-voice4ata-id@yahoogroups.com
 - espalista@yahoogroups.com
 - najitmembers@list.najit.org
- 9 questions
- 13 responses, from US-based interpreters
- Limitations of survey design, timing



Beginning of Carreer

Time working as a webcast interpreter?

- 1-3 years = 55.6%
- 3-5 years = 33.3%
- more than 5 years =11.1%



Getting Started

- Agency contract
- Well-established conference interpreter
- Interpreting or translation agency on ATA directory
- Interpreting agency with remote interpreting contract
- Press conference that had to be done via webcast
- Referred by a colleague



Income from Webcast Interpreting

• 5% to 20% of total income interpreting



Equipment

- 2 land lines
- Hands-free cordless phone
- Cell phone as back-up
- Plantronics® phones with binaural headsets
- Skype for turn-taking
- Guitar amplifier or phone amplifier (Radio Shack)
- B&K earbuds (sports earbuds)
- Microphone and Headset: Sennenheiser, Telephone: AT & T



Markets

- Employee communications 83.3%
- Corporate awards 16.7%
- Mergers 66.7%4
- New products 83.3%

- Seminars 16.7%
- Senior management 33.3%
- Supply chain 33.3%



Likes

- Working from home
- No travel
- Challenge
- Better pay
- Different, innovative, modern
- Short



Dislikes

- Sound quality
- Stress
- Managing 2 lines + computer
- Technical problems
- Early hours
- No live feel
- Lack of visual cues
- Lack of human interaction



Interviews with Project Managers

- Recruiting from word-of-mouth, translation job portals, ATA directory
- Equipment: 2 land lines
- Reliability, past experience with agency
- Time conversions
- Walk-through and testing
- Studying materials in advance



Any questions on webcast and distant interpreting?



Thank you for listening!



This presentation and a handout will be at http://www.ALLinPortuguese.com/blog/ telephone-webcast-interpreters.pdf