ATA64 questions:

Q: Will ATA offer validation for parking?

A: It is probably best to call the Hyatt Regency front desk to ask that question. My understanding is that hotel parking, like any other hotel fee including the attendee's room, room service, food at the hotel, etc. is to be borne by the attendee. We could double-check with Adrian, but I think it's safe to assume that ATA will not reimburse attendees' parking fees.

Q: Will ATA64 sessions be recorded:

A: Unfortunately, sessions at ATA64 will not be recorded.

Q: Are there any chances to get in contact with direct clients during the ATA conference? Could one expect that or just agencies will be available?

A: ATA's PR Committee, Advocacy Committee, conference organizer, and the local ATA chapter have led a coordinated campaign to invite local groups, organizations, and businesses who might be looking for translators and/or interpreters to attend the conference. We cannot guarantee that they will attend, but the job fair will feature agencies that are on the lookout for talent, as usual. Conference attendees who are interested in connecting with direct clients might contact Miami-based prospects and set up meetings that coincide with the conference.

Q: What would be good ideas for a good pitch during the conference? What aspects should I focus on? What info can't be missed?

A: Your name, your language pairs, the kind of work you do, and how you add value. You can include a fun or memorable fact, a joke about translators or interpreters, or anything else you like. A good pitch is short and sweet. In the context of networking at the conference, you should be able to introduce yourself in 10-15 seconds. Here is a great blog post on what you might consider including in both short and long(er) elevator pitches shared by Harvard University.

Q: How can I sign up for Client Outreach Kit to connect with potential clients for language services?

A: The Client Outreach Kit is available at any time for you to access from the member section of the ATA website. Go to atanet.org, log in with your credentials, then in the top navigation, go to Career and Education > Client Outreach Kit. Scroll down, click the green Client Outreach Kit button, read the terms of use, enter your first and last name, agree to ATA's terms of use for the kit, then click Submit.

Q: I will only be able to attend to the Saturday conference. I will arrive to Miami on Friday. Any activity still open that I could attend to socialize and meet colleagues?

A: The full schedule of all conference activities, including all of the networking events, is available at any time on the <u>conference website</u>. Check Saturday's <u>schedule</u> and find events that you're interested in, including Zumba, Yoga, four different breakfast meetups, coffee breaks, the exhibit hall, the closing reception, and the closing social.

Q: How do we register for the division dinners if we're not in that division?

A: And here is a link to the various division events: https://www.atanet.org/ata64/networking/off-site-division-events/

The descriptions of the various events have links to register and pay for the various events. Division membership is free and instant! Consider joining the division to attend their event.

You can join any ATA Divisions or Special Interest Groups (SIGs) at https://www.atanet.org/member-center/divisions/. These memberships are included in your ATA membership!

Other information:

Miami-Dade public transit map:

http://www.miamidade.gov/transit/library/metromover-map.pdf

Miami Beach Trolley:

https://www.miamibeachfl.gov/city-hall/transportation/trolley/

Conference schedule

(check the menu bar at the top of the screen for "Schedule At A Glance" & "Full Schedule"): https://www.atanet.org/ata64/

If you are looking for a roommate to share costs:

https://ataconferenceblog.blogspot.com/

To register in advance for Buddies Welcome Newbies, go to:

https://www.atanet.org/ata64/networking/buddies_welcome_newbies/

Overview of all ATA64 networking opportunities: https://www.atanet.org/ata64/networking/

The following companies have been confirmed to take part in the Job Fair during ATA64:

Access Interpreting, Inc.

Argo Translation

CAYUSE Technologies

Cesco Linguistic Services

CETRA, Inc.

GLOBO

Indiana Supreme Court

Language Services Associates (LSA)

LanguageLine Solutions

Liberty Language Services

LLS srl.

MAGNUS

MasterWord Institute

Mile High Multilingual Services

Terra Translations

U.S. Department of State, Office of Language Services

Universe Technical Translation

World Intellectual Property Organization

Given the U.S. Department of State <u>announcement</u> that it is looking for 1,000 new translators and interpreters, I'd say that's a promising opportunity to find more direct client work.